



## Who We Are

**Actus Lend Lease** is the nation's leader in public/private community development.

With a focus on creating sustainable value, Actus Lend Lease creates communities that regenerate our environment, enrich people's lives and foster economic growth. Partners that choose Actus Lend Lease are beneficiaries of the company's global real estate experience, deep organizational capabilities and unmatched financial strength.

Specializing in large, complex development projects, Actus Lend Lease partners with a variety of institutional owners to create value and deliver exceptional returns. One such partner is the Department of Defense. Actus Lend Lease has worked extensively through the Military Housing Privatization Initiative (MHPI), a program that provides for the transfer of military housing assets to private sector companies. With over 40,000 residential units in its portfolio, Actus Lend Lease has created fully master planned, sustainable, mixed-use communities throughout the United States. Actus Lend Lease has financed, developed, built, renovated and will operate these sites for at least 50 years.

Actus Lend Lease, part of the Lend Lease Investment Management business, is a subsidiary of the Lend Lease global family, which includes Lend Lease Retail & Communities, Bovis Lend Lease, and Delfin Lend Lease. Global projects of note include the Statue of Liberty restoration, Greenwich Peninsula in London, Time Warner Center in New York, The Sydney Olympic Village, Sapporo Dome of Japan, and New York's Grand Central Terminal renovation. Headquartered in Nashville, Tennessee, Actus Lend Lease employs more than 500 people nationwide.

## Quick Facts

### Lend Lease Global Capacity

- Lend Lease operates in 43 countries on six continents, with a significant presence in Australia, Asia, Europe, and the United States.
- Provides a full range of services including project and construction management, integrated development and real estate funds management.

### Areas of Operations

- Actus Lend Lease is headquartered in Nashville, Tennessee with offices in Napa, California; Honolulu, Hawaii; Boston, Massachusetts; and Parsippany, New Jersey.
- Over 40 development projects in the United States and Guam since 1991.
- Fully integrated and sustainable community development projects at Fort Hood, Texas; Beaufort and Parris Island, South Carolina; Fort Campbell, Kentucky; Hickam Air Force Base, Hawaii; Army Hawaii; Fort Drum, New York; Camp Lejeune/Cherry Point, North Carolina; Stewart Terrace, New York; Fort Knox, Kentucky; Davis-Monthan AFB, Arizona; Holloman AFB, New Mexico; Peterson AFB and Schriever AFB, Colorado; Los Angeles AFB, California; and Fort Wainwright and Fort Greely, Alaska.

## Strategic Procurement

The **Strategic Procurement Group** within Actus Lend Lease seeks to find long term partners that will provide us with value added products and services. We are continually adding more manufacturers, distributors, and services to our portfolio to help us deliver against our long term 50 year contracts. If you are interested in finding out more please contact a member of the Strategic Procurement Group listed below

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**The 2010 National Vendor Conference will provide you with information regarding our Strategic Procurement National Buy Program. Participants in this successful program will be given information regarding Actus' current backlog of work, anticipated upcoming work in 2010 as well as other privatization opportunities that we intend to bid on in 2010 and 2011.**

**This conference will provide you with the information needed to properly respond to RFP's as well prepare you to understand the unique business model under which Actus operates so that your company can be successful in partnering with us across our 50 year agreements with our military partners.**

**Items to be discussed include:**

**National Alliance Agreements**

**Expectations, terms, conditions, price books**

**Insurance requirements, Key Performance Indicators**

**Sustainability**

**Incident & Injury Free**

**Last year's performance**

**Programs to be added in 2010**

**Maintenance Operations and how vendors can partner with Actus**

**New build operations and how vendors can partner with Actus**

**Check us out at [www.actuslendlease.com](http://www.actuslendlease.com)**